Financial Statements and Independent Auditors' Reports

June 30, 2005 and 2004

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Management's Discussion and Analysis

This section of the Delaware Transit Corporation's (DTC) annual financial statements presents our discussion and analysis of DTC's financial performance during the fiscal year ended June 30, 2005.

Background

DTC is a division of the Delaware Department of Transportation (DelDOT) and operates DART First State Public Transportation Service. DTC was formed in 1995 to manage the combined operations of the Delaware Administration for Regional Transit, the Delaware Administration for Specialized Transit, the Delaware Railroad Administration, and Commuter Services Administration. DTC operates 207 fixed route and 195 Paratransit vehicles on over 69 routes in Delaware's three counties. DTC contracts with the Southeastern Pennsylvania Transportation Authority (SEPTA) for commuter rail service. DTC also operates and maintains 41 park-and-ride lots and 13 park-and-pool lots with approximately 5,300 parking spaces. DTC maintains 2,800 bus stops throughout the State, with major transit hubs in Wilmington, Christiana Mall, Dover, and Rehoboth Beach. DTC owns or leases four rail stations that are serviced by SEPTA. All services carry over nine million riders per year.

Financial Highlights

- ➤ The 2005 operating revenues were approximately \$11.2 million and were 2.6% lower than 2004 operating revenues. Nontransportation revenues contributed to the decrease, specifically loss contingency insurance recoveries.
- Total operating expenses before depreciation were approximately \$69.3 million in 2005. The 9.3% increase in total operating expenses before depreciation over 2004 is largely due to increased costs of wages, benefits, and diesel fuel. Diesel fuel has increased 60% over 2004.
- > A \$16.4 million investment was made in capital assets during the current year. This was primarily attributable to the investment in facilities and the purchase of revenue vehicles.

Overview of the Financial Statements

The financial section of this annual report consists of four parts: 1) management's discussion and analysis (this section), 2) the basic financial statements, 3) the notes to the financial statements, and 4) other supplementary information.

Management's Discussion and Analysis (Continued)

The financial statements provide both long-term and short-term information about DTC's overall financial status. The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of other supplementary information that further explains and supports the information in the financial statements.

DTC's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units on an accrual basis. Under this basis, revenues are recognized in the period in which they are earned, expenses are recognized in the period in which they are incurred, and depreciation of assets is recognized in the statements of revenues, expenses, and change in net assets. All assets and liabilities associated with the operation of DTC are included in the balance sheets.

Financial Analysis of DTC

Balance Sheets

Total assets increased 6.3% to \$99.8 million due to the purchase of replacement vehicles and facility expansion. Total liabilities decreased 13.2% to \$11.2 million mostly due to a reduction in accounts payable during the current year. Total net assets at June 30, 2005 are approximately \$88.6 million, a 9.5% increase from June 30, 2004.

Delaware Transit Corporation's Net Assets (in millions of dollars)

| | <u>2005</u> | <u>2004</u> | Percentage Change 2005-2004 |
|--|-----------------------|-----------------------|-----------------------------------|
| Current assets Capital assets | \$20.0 <u>79.8</u> | \$19.2 <u>74.6</u> | 3.6 7.0 |
| Total assets | 99.8 | 93.8 | 6.3 |
| Current liabilities Noncurrent liabilities | 8.0 <u>3.2</u> | 9.6 <u>3.3</u> | (16.7) (3.0) |
| Total liabilities | 11.2 | 12.9 | (13.2) |
| Net assets Invested in capital assets - net of related debt Unrestricted | 79.8 <u>8.8</u> | 74.6 <u>6.3</u> | 6.9 39.7 |
| Total net assets | \$ <u>88.6</u> | \$ <u>80.9</u> | 9.5 |

Management's Discussion and Analysis (Continued)

The increase in current assets is primarily attributable to an increase in inventories and an increase in cash and cash equivalents. The \$5.1 million increase in cash is due to increased nonoperating revenues and capital contributions, as well as collection of capital and operating subsidy receivables. Capital assets increased due to purchase of revenue and service vehicles and the opening of new facilities. The decrease in total liabilities is due to a change in estimate of the insurance loss contingency for automobile policies and a decrease in trade payables. The large increase in unrestricted assets is the result of operating efficiencies and the revaluation of insurance liabilities.

Change in Net Assets

The increase in net assets as of June 30, 2005 was approximately \$7.7 million, which equates to an increase in net assets of 9.5% over 2004. DTC's total operating revenues decreased by 2.6% to approximately \$11.2 million, and total operating expenses increased 3.9% to approximately \$80.4 million.

Change in the Delaware Transit Corporation's Net Assets (in millions of dollars)

| | 200 <u>5</u> | 2004 | Percentage Change 2005-2004 |
|---|-------------------------------|------------------------------|-----------------------------------|
| Operating revenues | \$ 9.3 | \$ 8.9 | 4.5 |
| Passenger revenue Other operating revenue | <u>1.9</u> | <u>2.6</u> | (26.9) |
| Total operating revenues | 11.2 | 11.5 | (2.6) |
| Operating expenses Total operating expenses before depreciation and retirements of | | | |
| property and equipment Depreciation and net loss on retirements of property and equipment | 69.3 _ <u>11.1</u> | 63.4 _14.0 | 9.3 (20.7) |
| Total operating expenses | 80.4 | <u>77.4</u> | 3.9 |
| Operating loss Nonoperating revenues, net Capital contributions | (69.2) 60.5 <u>16.4</u> | (65.9) 55.8 <u>7.7</u> | 5.0 8.4 113.0 |
| Change in net assets | 7.7 | (2.4) | 220.8 |
| Total net assets - beginning of year | 80.9 | 83.3 | 2.9 |
| Total net assets - end of year | \$ <u>88.6</u> | \$ <u>80.9</u> | 9.5 |

Management's Discussion and Analysis (Continued)

The increase in passenger fare revenues is attributable to increased ridership from normal operations along with park-and-ride service for the Dover Downs NASCAR race event. Other operating revenue decreased due to the effect from the change in estimate relating to the insurance loss contingency.

The increase in operating expenses over 2004 is due to the increased costs relating to automobile and general liability insurance, purchase of transportation services for rail and Paratransit, cost of diesel fuel, and changes in the collective bargaining agreements.

The decrease in depreciation and retirements of property and equipment relates primarily to the nonrecurring transfer of computers and computer equipment during 2004.

The increase in nonoperating revenues, net, is attributable to increases in funding for operating assistance received from the State of Delaware.

Capital Assets

As of June 30, 2005, DTC had approximately \$137.1 million invested in capital assets, which includes land, buildings, vehicles, communication and support equipment, and furniture and fixtures. Net of accumulated depreciation, DTC's capital assets at June 30, 2005 totaled approximately \$79.8 million. This amount represents a net increase (including additions and disposals, net of depreciation) of approximately \$5.2 million or 7% compared to June 30, 2004.

DTC purchased 52 buses (cut-a-ways), eight transit buses, and two trolleys consistent with the vehicle replacement and expansion schedule. DTC completed construction of the Mid-County facility, performed improvements to the Georgetown facility, and began preliminary site work for the Wilmington Transit facility. Upgrades were done to communication equipment.

Assets disposed of during 2005 totaled \$3.9 million. Disposals related primarily to the replacement of revenue vehicles and service vehicles.

Management's Discussion and Analysis (Continued)

Economic Factors and Next Year's Budget

The Delaware economy is forecasted to continue to grow in 2006 especially in the employment and service sector. During 2005, the Governor and the General Assembly authorized an increase in compensation for all State employees. The average increase was 5%. Based on the improved revenue forecast, the 2006 transportation budget has been increased 6.7% over 2005. The rising cost of diesel fuel is the single most important element within the 2006 operating budget. The 2006 price forecast for diesel fuel is 80% above the 2006 budget and will present a financial challenge. Transportation, being a vital part of the Delaware economy, continues to receive operating funding for all services in 2006 and capital investment in transportation vehicles, facilities, and other transportation infrastructure.

Contacting DTC's Financial Management

This financial report is designed to provide interested parties with a general overview of DTC's finances and to demonstrate DTC's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact Delaware Transit Corporation, 900 Public Safety Boulevard, Dover, DE 19901.



William A. Santora, CPA David G. Dwyer, CPA, CFE John A. D'Agostino, CPA, MST

Robert Freed, Principal Linda A. Pappajohn, Principal

Independent Auditors' Report

Delaware Transit Corporation Dover, Delaware

We have audited the accompanying financial statements of the business-type activities of Delaware Transit Corporation as of and for the years ended June 30, 2005 and 2004, as listed in the table of contents. These financial statements are the responsibility of Delaware Transit Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note A, the financial statements of Delaware Transit Corporation are intended to present the financial position, and the changes in financial position and cash flows, of only that portion of the business-type activities that is attributable to the transactions of Delaware Transit Corporation. They do not purport to, and do not, present fairly the financial position of the State of Delaware as of June 30, 2005 and 2004, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, based on our audits, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities for Delaware Transit Corporation as of June 30, 2005 and 2004, and the respective changes in financial position and cash flows thereof for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 17, 2005, on our consideration of Delaware Transit Corporation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audits.

Management's discussion and analysis on pages 3 through 7 is not a required part of the basic financial statements, but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures that consisted primarily of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audits were conducted for the purpose of forming an opinion on the financial statements of Delaware Transit Corporation. The additional information presented in the schedule of revenues and expenses compared to budget and the schedules of expenses by mode are presented for purposes of additional analysis and are not a required part of the financial statements. Such information, except for that portion marked "budget," which is unaudited and upon which we express no opinion or any other form of assurance, has been subjected to the auditing procedures applied in the audits of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

August 17, 2005 Newark, Delaware

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Balance Sheets

June 30, 2005 and 2004

| | 2004 | \$ 5,448,539 1,577,435 | 401,229 2,224,473 | 9,651,676 | 007 | 1,782,436 | 3,288,784 | 12,940,460 | 74,573,318 6,299,361 | 80,872,679 | \$ 93,813,139 |
|----------------------------|------|---|--|---|---|--|-------------------|--|--|------------------|----------------------------------|
| t Assets | 2005 | \$ 3,617,420 1,836,911 | 226,557 2,302,132 | 7,983,020 | 0000 | 2,005,038 | 3,204,880 | 11,187,900 | 79,768,828 8,781,698 | 88,550,526 | \$ 99,738,426 |
| Liabilities and Net Assets | | CURRENT LIABILITIES Accounts payable Accrued payroll and related expenses | Compensated absences Loss contingency - insurance | Total current liabilities | NONCURRENT LIABILITIES Compensated absences - net | of current portion Loss contingency insurance - net of current portion | | Total liabilities | Invested in capital assets - net of related debt Unrestricted | Total net assets | TOTAL LIABILITIES AND NET ASSETS |
| | 2004 | \$ 11,305,881 | 592,687 2,587,520 | - 506,174 2,674,414 | 7,495 | 71,905 | | 124,606,940 50,033,622 | 74,573,318 | | \$ 93,813,139 |
| ets | 2005 | \$ 16,379,811 | 571,789 631,247 | 3,684 276,528 | 90,557 | 77,051 | | 137,120,413 57,351,585 | 79,768,828 | | \$ 99,738,426 |
| Assets | | CURRENT ASSETS Cash and cash equivalents Receivables | Trade State capital subsidy | State operating subsidy Federal capital grant Federal operating grant | Pass-through grants Inventories of supplies and fuel | Prepaid expenses Total current assets | NONCURRENT ASSETS | Capital assets Less: accumulated depreciation | Total noncurrent assets | | TOTAL ASSETS |

See notes to financial statements.

Statements of Revenues, Expenses, and Change in Net Assets

For the Years Ended June 30, 2005 and 2004

| | <u>2005</u> | <u>2004</u> |
|--|--------------|--------------|
| OPERATING REVENUES | | |
| Passenger fares | \$ 9,323,392 | \$ 8,938,031 |
| Advertising | 308,875 | 339,525 |
| Miscellaneous | 660,351 | 261,517 |
| Loss contingency insurance recoveries | 404,691 | 1,454,928 |
| Auxiliary transportation | 500,894 | 536,395 |
| Total operating revenues | 11,198,203 | 11,530,396 |
| OPERATING EXPENSES | | |
| Vehicle operations | 41,815,080 | 37,225,541 |
| Maintenance | | |
| Vehicle | 7,881,193 | 7,257,259 |
| Nonvehicle | 2,615,302 | 2,151,378 |
| General administration | 17,022,167 | 16,823,692 |
| Total operating expenses before depreciation | 69,333,742 | 63,457,870 |
| Depreciation and net loss on retirements of property and equipment | 11,119,348 | 14,020,627 |
| Total operating expenses | 80,453,090 | 77,478,497 |
| OPERATING LOSS | (69,254,887) | (65,948,101) |
| NONOPERATING REVENUES (EXPENSES) | | |
| Operating assistance | | |
| Federal | 4,056,343 | 3,844,195 |
| State | 56,300,800 | 51,958,500 |
| Pass-through revenue | | |
| Federal | 2,000 | 1,001,596 |
| State | 326,986 | 13,513,595 |
| Pass-through expense | | |
| Federal | (2,000) | (1,081,148) |
| State | (408,309) | (13,513,595) |
| Investment income | 231,203 | 28,608 |
| Excess of nonoperating revenues over expenses | 60,507,023 | 55,751,751 |

Statements of Revenues, Expenses, and Change in Net Assets (Continued)

For the Years Ended June 30, 2005 and 2004

| | <u>2005</u> | 2004 |
|--------------------------------------|----------------|-----------------|
| LOSS BEFORE CONTRIBUTIONS | \$ (8,747,864) | \$ (10,196,350) |
| CAPITAL CONTRIBUTIONS | 16,425,711 | 7,751,485 |
| CHANGE IN NET ASSETS | 7,677,847 | (2,444,865) |
| TOTAL NET ASSETS - BEGINNING OF YEAR | 80,872,679 | 83,317,544 |
| TOTAL NET ASSETS - END OF YEAR | \$ 88,550,526 | \$ 80,872,679 |

Statements of Cash Flows

For the Years Ended June 30, 2005 and 2004

| | <u>2005</u> | 2004 |
|---|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Receipts from passengers Payments to suppliers Payments to employees Insurance claims paid Other receipts Net cash used in operating activities | \$ 9,468,168 (31,356,718) (37,187,732) (2,711,371) 1,470,120 (60,317,533) | \$ 9,404,142 (26,483,378) (33,754,525) (3,271,158) 1,137,437 (52,967,482) |
| CASH FLOWS FROM NONCAPITAL | | |
| FINANCING ACTIVITY Operating subsidies | 63,027,873 | 56,447,814 |
| Net cash provided by noncapital financing activity | 63,027,873 | 56,447,814 |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Proceeds from capital grants Acquisition of capital assets Proceeds from sale of equipment | 18,400,704 (16,437,689) 169,372 | 6,267,741 (8,205,106) 107,874 |
| Net cash provided by (used in) capital and related financing activities | 2,132,387 | (1,829,491) |
| CASH FLOWS FROM INVESTING ACTIVITY Interest income received | 231,203 | 28,608 |
| Net cash provided by investing activity | 231,203 | 28,608 |
| Net increase in cash and cash equivalents | 5,073,930 | 1,679,449 |
| CASH AND CASH EQUIVALENTS - BEGINNING | 11,305,881 | 9,626,432 |
| CASH AND CASH EQUIVALENTS - ENDING | \$ 16,379,811 | \$ 11,305,881 |

Continued...

Statements of Cash Flows (Continued)

For the Years Ended June 30, 2005 and 2004

| | 2005 | 2004 |
|--|---|--|
| RECONCILIATION OF OPERATING LOSS TO NET CASH USED IN OPERATING ACTIVITIES Operating loss Adjustments to reconcile operating loss to net cash used in operating activities Depreciation and net loss on retirements of | \$ (69,254,887) | \$ (65,948,101) |
| property and equipment | 11,119,348 | 14,020,627 |
| Changes in assets and liabilities Decrease in accounts receivable Increase in inventories Increase in prepaid expenses Increase (decrease) in accounts payable Decrease in loss contingency insurance Increase (decrease) in compensated absences Increase in accrued payroll and related expenses | 20,898 (445,186) (5,146) (1,831,119) (228,847) 47,930 259,476 | 360,209 (168,592) (71,905) 620,442 (1,953,421) (187,215) 360,474 |
| Net cash used in operating activities | \$ (60,317,533) | \$ (52,967,482) |

Notes to Financial Statements

Note A - Authorizing Legislation

Pursuant to Title 2 of the Delaware Code, Sections 1304(a) and 1307(a) as enacted by 69 Delaware Law Chapter 435, Delaware Transit Corporation (DTC) was created in fiscal year 1995 as a subsidiary public corporation of the Delaware Transportation Authority (the Authority). DTC is authorized to operate the public transportation system within the State of Delaware (the State).

The Authority is an independent operating arm of the Delaware Department of Transportation (DelDOT) and a body corporate and politic, constituting a public instrumentality of the State. The Authority was created in 1976 and later reorganized in 1979 by the Enabling Act. The Authority was created to foster the planning and financing of an economical, comprehensive, and integrated system of air, water, vehicular, public, and specialized transportation for the benefit of all people of the State.

Note B - Significant Accounting Policies

1. Reporting Entity

DTC is a subsidiary public corporation of the Authority. As a result of the Authority's relationship with the State, DTC's financial statements are included in the comprehensive annual financial report of the State in accordance with accounting principles generally accepted in the United States of America.

2. Basis of Accounting

DTC operates as an enterprise fund. The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recorded when earned, and expenses are recorded at the time liabilities are incurred regardless of the timing of the related cash flows.

3. Cash and Cash Equivalents

Cash and cash equivalents consist of demand and time deposits and securities with an original maturity of three months or less when purchased.

Notes to Financial Statements (Continued)

Note B - Significant Accounting Policies (Continued)

3. Cash and Cash Equivalents (Continued)

Included in cash at June 30, 2005 and 2004 is \$3,501,974 and \$3,730,821, respectively, reserves for insurance loss deductibles. The insurance loss deductibles are associated with workers' compensation and automobile insurance policies for various years (see Note L).

4. Inventories

Inventories are accounted for at the lower of cost or market. Cost is determined using the average cost method.

5. Capital Assets

Capital assets, which include land, buildings, vehicles, equipment, furniture and fixtures, and bus signs and shelters are defined by DTC as all assets purchased with State and federal grant money as well as any asset with a cost greater than \$5,000 purchased with operating money. Capital assets are recorded at cost. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Buildings, vehicles, equipment, furniture and fixtures, and bus signs and shelters are depreciated using the straight-line method over the following estimated useful lives:

| Buildings | 10 - 40 years |
|--------------------------------|---------------|
| Revenue vehicles | 4 - 12 years |
| Service vehicles and equipment | 3 - 4 years |
| Communication equipment | 5 - 12 years |
| Furniture and fixtures | 3 - 10 years |
| Bus signs and shelters | 10 years |

6. Compensated Absences

Substantially all employees receive compensation for vacations, illness, and certain other qualifying absences. The number of days compensated in the various categories of absence is based generally on length of service. Compensated absences, which have been earned but not paid, have been recorded in the accompanying financial statements.

Notes to Financial Statements (Continued)

Note B - Significant Accounting Policies (Continued)

7. Customer Fares

Customer fares are recorded as revenue at the time services are purchased by passengers.

8. Allowance for Uncollectible Accounts

Management charges income with doubtful accounts when they are considered uncollectible. At June 30, 2005 and 2004, there was no allowance for doubtful accounts.

9. Management Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

10. Revenues and Expenses

DTC defines nonoperating revenues as federal and State operating subsidies, pass-through grant revenue, and investment income. All other revenues are derived from the normal operations of DTC. Nonoperating expenses are defined as pass-through grant expense. All other expenses are a result of normal operations.

11. Financial Accounting Standards Board (FASB) Pronouncements

DTC has elected not to apply FASB pronouncements issued after November 30, 1989.

Notes to Financial Statements (Continued)

Note B - Significant Accounting Policies (Continued)

12. Changes in Accounting Principles

DTC adopted the provisions of GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, in fiscal year 2005. GASB Statement No. 40 establishes and modifies certain financial statement note disclosure requirements to make the financial statements more useful. GASB Statement No. 40 had an impact on the presentation of the notes to the financial statements but no impact on net assets.

Note C - Cash and Investments

Cash Management Policy

DTC follows the guidelines and requirements issued and adopted by the Cash Management Policy Board of the State. The Policy is available on the Internet at www.state.de.us/treasure.

Custodial Credit Risk

Deposits - All deposits are in a variety of financial institutions and are carried at cost, which approximates market value. The carrying amount of DTC's deposits at June 30, 2005 and 2004 were \$16,379,811 and \$11,305,881, respectively, and the bank balances were \$16,931,376 and \$11,423,896, respectively. The differences between bank balances and carrying amounts resulted from outstanding checks and deposits in transit. The entire bank balances at June 30, 2005 and 2004 of \$16,931,376 and \$11,423,896, respectively, were covered by federal depository insurance for \$104,479 and \$104,236, respectively, and by collateral held by DTC's Trustee, in DTC's name, for the remainder.

Notes to Financial Statements (Continued)

Note D - Capital Assets

Capital asset activity for the year ended June 30, 2005 was as follows:

| | Beginning <u>Balance</u> | Increases | <u>Decreases</u> | Ending <u>Balance</u> |
|--------------------------------------|-----------------------------|---------------------|-----------------------|--------------------------|
| Capital assets not being depreciated | | | | |
| Land | \$ 1,872,536 | \$ - | \$ - | \$ 1,872,536 |
| Construction in progress | 1,866,892 | <u>392,389</u> | (1,866,892) | 392,389 |
| Total capital assets not being | | | | |
| depreciated | 3,739,428 | 392,389 | (1,866,892) | 2,264,925 |
| Capital assets being depreciated | | | | |
| Buildings | 33,995,487 | 9,271,995 | - | 43,267,482 |
| Revenue vehicles | 63,515,440 | 7,599,427 | (3,087,413) | 68,027,454 |
| Service vehicles and equipment | 4,542,324 | 566,891 | (538,013) | 4,571,202 |
| Communication equipment | 15,180,679 | 335,766 | - | 15,516,445 |
| Furniture and fixtures | 727,505 | 60,364 | (249,233) | 538,636 |
| Bus signs and shelters | 2,906,077 | 77,748 | (49,556) | 2,934,269 |
| - | 120,867,512 | 17,912,191 | (3,924,215) | 134,855,488 |
| Less: accumulated depreciation | | | | |
| Buildings | 10,101,916 | 1,191,347 | - | 11,293,263 |
| Revenue vehicles | 29,223,673 | 7,624,067 | (3,005,689) | 33,842,051 |
| Service vehicles and equipment | 3,265,077 | 426,241 | (518,737) | 3,172,581 |
| Communication equipment | 5,645,389 | 1,549,824 | - | 7,195,213 |
| Furniture and fixtures | 269,882 | 51,041 | (189,915) | 131,008 |
| Bus signs and shelters | <u>1,527,685</u> | <u>218,757</u> | (28,973) | 1,717,469 |
| - | 50,033,622 | <u>11,061,277</u> | (3,743,314) | <u>57,351,585</u> |
| Total capital assets being | | | | |
| depreciated, net | 70,833,890 | 6,850,914 | (180,901) | 77,503,903 |
| Total capital assets, net | \$ <u>74,573,318</u> | \$ <u>7,243,303</u> | \$ <u>(2,047,793)</u> | \$_79,768,828 |

Notes to Financial Statements (Continued)

Note D - Capital Assets (Continued)

Capital asset activity for the year ended June 30, 2004 was as follows:

| | Beginning Balance | Increases | <u>Decreases</u> | Ending <u>Balance</u> |
|--|--|--|---|--|
| Capital assets not being depreciated Land Construction in progress | \$ 1,872,536 | \$ - _1,866,892 | \$ - | \$ 1,872,536 |
| Total capital assets not being depreciated | 1,872,536 | 1,866,892 | - | 3,739,428 |
| Capital assets being depreciated Buildings Revenue vehicles Service vehicles and equipment Communication equipment Furniture and fixtures Bus signs and shelters | 34,418,194 63,550,728 5,126,397 15,089,703 8,202,484 2,728,671 129,116,177 | 2,931,492 2,697,606 83,157 387,563 27,048 211,348 6,338,214 | (3,354,199) (2,732,894) (667,230) (296,587) (7,502,027) (33,942) (14,586,879) | 33,995,487 63,515,440 4,542,324 15,180,679 727,505 2,906,077 120,867,512 |
| Less: accumulated depreciation Buildings Revenue vehicles Service vehicles and equipment Communication equipment Furniture and fixtures Bus signs and shelters | 10,627,591 24,224,189 3,291,479 4,345,703 6,231,066 1,329,064 50,049,092 | 1,118,048 7,672,024 411,441 1,521,962 232,578 225,213 11,181,266 | (1,643,723) (2,672,540) (437,843) (222,276) (6,193,762) (26,592) (11,196,736) | 10,101,916 29,223,673 3,265,077 5,645,389 269,882 1,527,685 50,033,622 |
| Total capital assets being depreciated, net | 79,067,085 | (4,843,052) | (3,390,143) | 70,833,890 |
| Total capital assets, net | \$ <u>80,939,621</u> | \$ <u>(2,976,160</u>) | \$ <u>(3,390,143</u>) | \$ <u>74,573,318</u> |

Depreciation expense for fiscal years 2005 and 2004 was \$11,061,277 and \$11,181,266, respectively.

Note E - Long-Term Liabilities

Long-term liability activity for the year ended June 30, 2005 was as follows:

| | Beginning Balance | Additions | Reductions | Ending <u>Balance</u> | Due Within One Year |
|------------------------------|----------------------|---------------------|------------------------|--------------------------|------------------------|
| Compensated absences | \$2,183,665 | \$ 47,930 | \$ - | \$2,231,595 | \$ 226,557 |
| Contingency - insurance loss | 3,730,821 | 3,486,738 | (3,715,585) | 3,501,974 | 2,302,132 |
| Long-term liabilities | \$ <u>5,914,486</u> | \$ <u>3,534,668</u> | \$ <u>(3,715,585</u>) | \$ <u>5,733,569</u> | \$ <u>2,528,689</u> |

Notes to Financial Statements (Continued)

Note E - Long-Term Liabilities (Continued)

Long-term liability activity for the year ended June 30, 2004 was as follows:

| | Beginning Balance | Additions | Reductions | Ending <u>Balance</u> | Due Within One Year |
|------------------------------|----------------------|-------------|------------------------|--------------------------|------------------------|
| Compensated absences | \$2,370,880 | \$ - | \$ (187,215) | \$2,183,665 | \$ 401,229 |
| Contingency - insurance loss | 5,684,242 | 2,926,605 | (4,880,026) | 3,730,821 | 2,224,473 |
| Long-term liabilities | \$ <u>8,055,122</u> | \$2,926,605 | \$ <u>(5,067,241</u>) | \$ <u>5,914,486</u> | \$ <u>2,625,702</u> |

Note F - Union Contracts

Operators and maintenance personnel of the North District Fixed Route system are represented by the Amalgamated Transit Union AFL-CIO, Local 842. The term of the current Collective Bargaining Agreement covers the period starting March 1, 2002 through November 30, 2007.

Paratransit operators statewide and South District Fixed Route operators are also represented by the Amalgamated Transit Union AFL-CIO, Local 842, under a separate Collective Bargaining Agreement. The term of the current Collective Bargaining Agreement covers the period July 1, 2003 through June 30, 2008.

Certain administrative, operations, and maintenance personnel are represented by the Office and Professional Employee International Union, Local 32, AFL-CIO. The term of the Collective Bargaining Agreement is from January 1, 2002 through December 31, 2006.

Note G - Defined Benefit Pension Plans

Plan Descriptions

DTC contributes to two single-employer defined benefit pension plans: the Delaware Transit Corporation Pension Plan, with participation limited to full-time, nonunion salaried employees; and the Contributory Pension Plan, for all full-time members of Local #842 Amalgamated Transit Union and Local #32, Office and Professional Employee International Union. Each plan provides retirement, disability, and death benefits to plan members and beneficiaries. Each plan issues a publicly available financial report that includes financial statements and required supplementary information. Those reports may be obtained by writing or calling DTC at its Dover offices.

Notes to Financial Statements (Continued)

Note G - Defined Benefit Pension Plans (Continued)

Funding Policy and Annual Pension Cost

The trustees of each plan establish and may amend the contribution requirements of plan members and DTC. The most recent information available for DTC's annual pension cost and related information for each plan is as follows:

| | DTC Pension Plan | Contributory Pension Plan |
|---|-----------------------------|------------------------------|
| Contribution rates: Employer Participants | ** N/A | 5.00% 5.00% |
| Annual pension cost | \$612,886 | \$601,299 |
| Contributions made | \$763,558 | \$916,604 |
| Actuarial valuation date | 7/01/04 | 1/01/04 |
| Actuarial cost method | Frozen Initial Liability | N/A |
| Remaining amortization period | 21 | 17 |
| Asset valuation method | Market | Market |
| Actuarial assumptions: Investment rate of return Projected salary increases | 7.50% 4.50% | 7.00% 4.00% |

(Note: ** = Actuarially Determined and N/A = Not Applicable)

Three-Year Trend Information

| Pla Ye <u>End</u> | ar | Contribution <u>Made</u> | Annual Pension Cost (APC) | Percentage of APC Contributed | Net Pension Obligation |
|-------------------------|--|---------------------------------|---------------------------------|-------------------------------------|------------------------------|
| DTC Pension Plan | 06/30/2003 06/30/2004 06/30/2005 | \$545,328 820,350 763,558 | \$693,100 749,796 612,886 | 78.68% 109.41% 124.58% | \$ - - - |
| Contributory Plan | 12/31/2002 12/31/2003 12/31/2004 | 346,939 548,215 916,604 | 563,584 913,947 601,299 | 61.56% 59.98% 152.44% | - |

Notes to Financial Statements (Continued)

Note G - Defined Benefit Pension Plans (Continued)

Schedules of Funding Progress

DTC Pension Plan

| Actuarial Valuation <u>Date</u> | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Excess (Deficit) of Assets Over AAL (a - b) | Funded Ratio (a/b) | Covered Payroll (c) | (Deficit) as a Percentage of Covered Payroll ((a - b)/c) |
|---------------------------------------|--|--|---|--------------------------|---------------------------|--|
| 07/01/2002 | \$4,355,464 | \$4,727,035 | \$(371,571) | 92.14% | \$7,690,602 | (4.83)% |
| 07/01/2003 | 5,187,005 | 5,536,310 | (349,305) | 93.69% | 8,120,967 | (4.30)% |
| 07/01/2004 | 6,450,349 | 6,874,823 | (424,474) | 93.83% | 7,350,742 | (5.77)% |
| Contributory P | ension Plan | | | | | |

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | (Deficit) of Assets Over AAL (a - b) | Funded Ratio (a/b) | Covered Payroll (c) | (Deficit) as a Percentage of Covered Payroll ((a - b)/c) |
|--------------------------------|--|--|---|--------------------------|---------------------------|--|
| 01/01/2003 | \$14,914,835 | \$18,110,449 | \$(3,195,614) | 82.35% | \$16,185,321 | (19.74)% |
| 01/01/2004 | 17,654,095 | 18,866,345 | (1,212,250) | 93.57% | 14,478,473 | (8.37)% |
| 01/01/2005 | 20,266,978 | 20,670,312 | (403,334) | 98.05% | 14,580,133 | (2.77)% |

Note H - Post-Retirement Health Care Benefits

The State provides post-retirement health care benefits, in accordance with State statutes, to all employees who retire from the State after meeting the eligibility requirements.

Note I - Operating Leases

DTC has several noncancellable operating leases, primarily for operation and maintenance facilities, which expire at various times through June 29, 2020. Those leases require DTC to pay for maintenance and liability insurance costs. Rental expenses were \$20,429 and \$21,953 for the years ended June 30, 2005 and 2004, respectively.

Future minimum lease payments under operating leases that have remaining terms in excess of one year as of June 30, 2005 are:

Notes to Financial Statements (Continued)

Note I - Operating Leases (Continued)

| 2006 | \$13,054 |
|-------------|------------------|
| 2007 | 6,650 |
| 2008 | 3,000 |
| 2009 | 1,800 |
| 2010 | 1,800 |
| 2011 - 2015 | 9,000 |
| 2016 - 2020 | 9,000 |
| | \$ <u>44,304</u> |

DTC has an operating lease agreement for transit vehicle tires, which will expire on April 30, 2006. The lease agreement requires DTC to make monthly payments based on miles driven multiplied by a mileage rate as set forth in the agreement. The mileage rate is based on contract year and estimated annual vehicle miles. For the years ended June 30, 2005 and 2004, DTC incurred expenses related to this lease of \$126,976 and \$124,477, respectively.

Note J - Economic Dependency

DTC's revenue from operating subsidies from the State was approximately 78% and 77% of total revenue for the years ended June 30, 2005 and 2004, respectively.

Note K - Commitments and Contingencies

Litigation

DTC is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material effect upon the financial position of DTC.

Note L - Risk Management

Workers' Compensation Insurance

DTC maintains coverage for workers' compensation benefits. DTC manages the coverage through both the retention of risk and the purchase of commercial insurance. The payment of workers' compensation claims is processed through a third-party administrator.

Notes to Financial Statements (Continued)

Note L - Risk Management (Continued)

Workers' Compensation Insurance (Continued)

For years prior to 2003, DTC would establish a workers' compensation loss contingency reserve based upon the insurance carriers' actuarial reviews. Benefit claims in an amount of \$100,000 or less per person, per coverage year are paid from the workers' compensation loss contingency reserve. Once any claim exceeds \$100,000 or total claims for a given policy period exceed the maximum loss amount, the insurance policy covers the excess.

For fiscal year 2003, DTC changed its coverage to a first dollar program. Also, all claims were subject to a \$5,000 deductible for the medical portion of a claim. All other expenses related to a claim are covered by the insurance carrier. DTC established an initial loss contingency reserve in 2003 of \$200,000 to cover the deductibles for estimated future medical claims.

Subsequent to fiscal year 2003, DTC changed its coverage and was insured through the State of Delaware. Under the State program, DTC pays a premium calculated as \$7.48 per \$100 of payroll. DTC is not responsible for any costs other than the premium paid, thus no loss contingency reserves are established.

Auto Insurance

DTC maintains auto insurance coverage through both the retention of risk and the purchase of commercial insurance. Auto loss contingency reserves that are based upon actuarial reviews were established by DTC.

For years prior to 2003, DTC would establish auto loss contingency reserves based upon insurance carriers' actuarial reviews. Individual claims in an amount of \$100,000 or less per incident, per coverage year were paid from the auto loss contingency reserve. Once a specific claim exceeds \$100,000 or total claims for a given policy period exceed the maximum loss amount established by the insurance carrier, the insurance policy covers the excess.

Notes to Financial Statements (Continued)

Note L - Risk Management (Continued)

Auto Insurance (Continued)

For 2003 and subsequent years, DTC changed its auto insurance coverage whereby they established self-insured retention thresholds up to certain dollar amounts and purchased commercial insurance (wrap-around) policies for amount coverage in excess of the self-insured retention thresholds. DTC established initial loss contingency reserves for each of the years based upon actuarial reviews only considering the \$300,000 sovereign immunity cap pursuant to Title 2 of the Delaware Code, Subsection 1329.

| | Initial Loss | | |
|------|--------------------|--------------|--------------|
| | Contingency | Self-Insured | Excess |
| | Reserve | Retention | Commercial |
| | <u>Established</u> | Threshold | Coverage |
| 2003 | \$2,561,000 | \$1,300,000 | \$10,000,000 |
| 2004 | 2,666,763 | 1,300,000 | 6,000,000 |
| 2005 | 2,763,367 | 2,300,000 | 5,000,000 |

The components of the remaining insurance loss contingency reserve on DTC's balance sheets were as follows at June 30,:

| | <u>2005</u> | <u>2004</u> |
|---|-------------|-------------|
| Workers' compensation loss contingency reserve remaining for fiscal year 2003 | \$ 153,172 | \$ 153,173 |
| Workers' compensation loss contingency reserve remaining for fiscal year 2002 | 206,521 | 381,708 |
| Workers' compensation loss contingency reserve remaining for fiscal year 2001 | 12,895 | 367,346 |
| Workers' compensation loss contingency reserve remaining for fiscal year 2000 | - | 10,022 |
| Workers' compensation loss contingency reserve remaining for fiscal year 1999 | - | 101,809 |
| Auto loss contingency reserve remaining for fiscal year 2005 | 2,036,636 | - |
| Auto loss contingency reserve remaining for fiscal year 2004 | 864,769 | 1,399,775 |

Notes to Financial Statements (Continued)

Note L - Risk Management (Continued)

| | <u>2005</u> | 2004 |
|--|---------------------|---------------------------------|
| Auto loss contingency reserve remaining for fiscal year 2003 | \$ 227,981 | \$ 578,495 |
| Auto loss contingency reserve remaining for fiscal year 2002 | - | 312,680 |
| Auto loss contingency reserve remaining for fiscal year 2001 | - | 425,813 |
| Auto loss contingency reserve remaining for fiscal year 2000 | \$ <u>3,501,974</u> | <u>-</u> \$ <u>3,730,821</u> |

Changes in the balances of total claim liabilities during fiscal years 2005 and 2004 were as follows:

| | | Current Year | | |
|-------------|-------------|------------------|-----------------|----------------|
| | Beginning | Estimated Claims | Actual | Ending |
| Fiscal | Balance | and Changes | Claim | Balance |
| <u>Year</u> | July 1 | in Estimates | <u>Payments</u> | <u>June 30</u> |
| 2004 | \$5,684,242 | \$1,471,677 | \$(3,425,098) | \$3,730,821 |
| 2005 | \$3,730,821 | \$2,482,549 | \$(2,711,396) | \$3,501,974 |

Note M - Designated Net Assets

Unrestricted net assets designated by management are as follows for the fiscal years ended June 30,:

| | <u>2005</u> | <u>2004</u> |
|--|---------------------|---------------------|
| Designated as working capital reserve for operations | \$6,064,756 | \$4,844,433 |
| Designated as reserve for self insurance | <u>2,716,942</u> | <u>1,454,928</u> |
| Total unrestricted net assets designated by management | \$ <u>8,781,698</u> | \$ <u>6,299,361</u> |

Notes to Financial Statements (Continued)

Note M - Designated Net Assets (Continued)

Management has determined that DTC needs an appropriate working capital reserve of approximately 1½ months of operating expenses before depreciation in order to ensure that DTC's financial obligations can be met timely without disruption. This is based on the fact that DTC does not have external bank credit facilities that it can rely on and timing issues that may arise with the receipt of State operating subsidy revenues.

Management has designated a portion of unrestricted net assets for an additional insurance loss reserve for self insurance. In fiscal years 2003 and 2004, DTC established Self-Insured Retention (SIR) for the first \$300,000 per occurrence. The SIR limitation is consistent with the \$300,000 sovereign immunity cap pursuant to Title 2 of the Delaware Code, Sub Section 1329. For cases above the cap that are not protected under Title 2 of the Delaware Code, Sub Section 1329 that might involve gross negligence, travel outside the State, or Americans with Disabilities Act issues, DTC self insured the first \$1,300,000 per occurrence for fiscal years 2003 and 2004. In fiscal year 2005, DTC raised the limit of the SIR to \$2,300,000 per occurrence. As indicated in Note L - Risk Management, DTC's accrued liabilities for auto insurance loss contingencies only factor in their exposure relating to the first \$300,000 per occurrence.

Note N - Pass-Through Revenue and Expenses

During the fiscal year ended June 30, 2004, DTC acted as a financial intermediary between DelDOT and Norfolk Southern Railway Company (Norfolk Southern) on a project to rehabilitate the Shellpot Railroad Line. DTC physically paid Norfolk Southern for work performed and was subsequently reimbursed by DelDOT. As the railroad line being rehabilitated is not owned by DTC, the revenues and expenses related to the project have been shown as pass-through revenue and expenses of \$12,314,768 in the statements of revenues, expenses, and change in net assets, and no asset has been recorded in the financial statements.

The remaining portion of pass-through revenue and expenses for the years ended June 30, 2005 and 2004 relates to transportation improvement programs funded by DTC.

Notes to Financial Statements (Continued)

Note O - Advertising

Advertising costs are charged to operations when incurred. Total advertising costs of \$645,858 and \$704,982 were incurred for the years ended June 30, 2005 and 2004, respectively.



Schedule of Revenues and Expenses Compared to Budget

| | Budget (Unaudited) | Actual | Favorable (Unfavorable) |
|--|--|--|--|
| OPERATING REVENUES Passenger fares Advertising Miscellaneous Insurance recoveries Auxiliary transportation | \$ 9,625,700 300,000 100,000 - 300,000 | \$ 9,323,392 308,875 660,351 404,691 500,894 | \$ (302,308) 8,875 560,351 404,691 200,894 |
| Total operating revenues | 10,325,700 | 11,198,203 | 872,503 |
| OPERATING EXPENSES | 70,212,466 | 69,333,742 | 878,724 |
| OPERATING EXPENSES IN EXCESS OF OPERATING REVENUES | (59,886,766) | (58,135,539) | 1,751,227 |
| NONOPERATING REVENUES (EXPENSES) Operating assistance Federal State | 3,563,366 56,300,800 | 4,056,343 56,300,800 | 492,977 - |
| Pass-through grant revenue Federal State Secondary recipient capital and operating grant expense | 309,600 - | 2,000 326,986 | (307,600) 326,986 |
| Federal State Investment income | (387,000) - 100,000 | (2,000) (408,309) 231,203 | 385,000 (408,309) 131,203 |
| Excess of nonoperating revenues over expenses | 59,886,766 | 60,507,023 | 620,257 |
| INCOME BEFORE CONTRIBUTIONS AND DEPRECIATION AND RETIREMENTS ON PROPERTY AND EQUIPMENT | \$ | \$ 2,371,484 | \$ 2,371,484 |

Schedule of Expenses by Mode - All Modes

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|----------------------------|-----------------------|------------------------|---------------------------|---------------------------|---------------------|
| LABOR | | | | • | * 45 570 000 |
| Operator salaries | \$ 15,578,292 | \$ - | \$ - | \$ - - | \$ 15,578,292 |
| Other salaries | 2,338,421 | 3,167,472 | 353,586 | 5,130,372 | 10,989,851 |
| | 17,916,713 | 3,167,472 | 353,586 | 5,130,372 | 26,568,143 |
| FRINGE BENEFITS | 10,299,388 | 1,950,387 | 243,918 | 3,387,541 | 15,881,234 |
| SERVICES | | | | | |
| Professional and technical | 32,988 | - | 132,246 | 2,325,478 | 2,490,712 |
| Contract and maintenance | | 730,459 | 1,111,047 | 5,081 | 1,846,587 |
| Security | - | _ | 3,240 | 410,887 | 414,127 |
| Other | 23,940 | 8,520 | 20,089 | 296,156 | 348,705 |
| | 56,928 | 738,979 | 1,266,622 | 3,037,602 | 5,100,131 |
| MATERIALS AND SUPPLIES | | | | | |
| Fuel and lubes | 3,453,696 | 58,620 | - | - | 3,512,316 |
| Tires and tubes | 278,501 | 2,726 | - | _ | 281,227 |
| Other materials | 126,655 | 1,747,394 | 102,533 | 417,078 | 2,393,660 |
| | 3,858,852 | 1,808,740 | 102,533 | 417,078 | 6,187,203 |
| UTILITIES | - | - | 564,604 | - | 564,604 |
| INSURANCE | - | - | - | 3,620,374 | 3,620,374 |
| PURCHASED TRANSPORTATION | 9,682,871 | 215,041 | - | - | 9,897,912 |
| MISCELLANEOUS EXPENSES | | | | | |
| Dues and subscriptions | - | 569 | - | 82,997 | 83,566 |
| Travel and meetings | 328 | 5 | - | 510,171 | 510,504 |
| Advertising | - | - | - | 691,628 | 691,628 |
| Facilities | _ | - | 84,039 | - | 84,039 |
| Other | - | | | 144,404 | 144,404 |
| | 328 | 574 | 84,039 | 1,429,200 | 1,514,141 |
| TOTAL EXPENSES | \$ 41,815,080 | \$ 7,881,193 | \$ 2,615,302 | \$ 17,022,167 | \$ 69,333,742 |

Schedule of Expenses by Mode - Fixed Route Directly Operated

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|----------------------------|-----------------------|------------------------|---------------------------|---------------------------|---------------|
| LABOR | | | | | |
| Operator salaries | \$ 8,542,240 | \$ - | \$ - | \$ - | \$ 8,542,240 |
| Other salaries | 1,104,500 | 2,313,633 | 124,625 | 2,106,407 | 5,649,165 |
| | 9,646,740 | 2,313,633 | 124,625 | 2,106,407 | 14,191,405 |
| FRINGE BENEFITS | 5,050,194 | 1,316,982 | 67,417 | 1,223,114 | 7,657,707 |
| SERVICES | | | | | |
| Professional and technical | 14,475 | - | 59,511 | 1,025,453 | 1,099,439 |
| Contract and maintenance | - | 340,340 | 414,598 | 4,675 | 759,613 |
| Security | - | - | 1,458 | 184,900 | 186,358 |
| Other | 11,730 | 4,628 | 9,039_ | 162,990 | 188,387 |
| | 26,205 | 344,968 | 484,606 | 1,378,018 | 2,233,797 |
| MATERIALS AND SUPPLIES | | | | | |
| Fuel and lubes | 2,243,045 | 23,100 | - | - | 2,266,145 |
| Tires and tubes | 150,658 | 1,115 | - | - | 151,773 |
| Other materials | 57,683 | 1,324,312_ | 46,140 | 228,803 | 1,656,938 |
| | 2,451,386 | 1,348,527 | 46,140 | 228,803 | 4,074,856 |
| UTILITIES | - | - | 254,072 | <u>.</u> | 254,072 |
| INSURANCE | - | - | - | 1,375,742 | 1,375,742 |
| PURCHASED TRANSPORTATION | - | - | - | - | - |
| MISCELLANEOUS EXPENSES | | | | | |
| Dues and subscriptions | - | 216 | - | 37,348 | 37,564 |
| Travel and meetings | 161 | 2 | - | 94,612 | 94,775 |
| Advertising | - | - | - | 631,964 | 631,964 |
| Facilities | - | - | 37,817 | - | 37,817 |
| Other | | | _ | 64,982 | 64,982 |
| | 161 | 218 | 37,817 | 828,906 | 867,102 |
| TOTAL EXPENSES | \$ 17,174,686 | \$ 5,324,328 | \$ 1,014,677 | \$ 7,140,990 | \$ 30,654,681 |

Schedule of Expenses by Mode - Paratransit Directly Operated

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|----------------------------|-----------------------|------------------------|---------------------------|---------------------------|---------------|
| LABOR | | | | | |
| Operator salaries | \$ 7,036,052 | \$ - | \$ - | \$ - | \$ 7,036,052 |
| Other salaries | 1,076,510 | 741,108 | 143,287 | 2,485,429 | 4,446,334 |
| | 8,112,562 | 741,108 | 143,287 | 2,485,429 | 11,482,386 |
| FRINGE BENEFITS | 5,078,372 | 506,922 | 93,728 | 1,595,457 | 7,274,479 |
| SERVICES | | | | | |
| Professional and technical | 15,067 | - | 62,155 | 1,032,642 | 1,109,864 |
| Contract and maintenance | - | 252,443 | 545,524 | - | 797,967 |
| Security | ** | _ | 1,522 | 193,117 | 194,639 |
| Other | 12,210 | 3,892 | 9,442 | 109,473 | 135,017 |
| | 27,277 | 256,335 | 618,643 | 1,335,232 | 2,237,487 |
| MATERIALS AND SUPPLIES | | | | | |
| Fuel and lubes | 1,204,057 | 30,463 | *** | - | 1,234,520 |
| Tires and tubes | 115,002 | 1,474 | _ | ••• | 116,476 |
| Other materials | 60,215 | 347,493 | 48,191 | 154,909 | 610,808 |
| | 1,379,274 | 379,430 | 48,191 | 154,909 | 1,961,804 |
| UTILITIES | - | - | 265,364 | - | 265,364 |
| INSURANCE | - | - | - | 1,810,187 | 1,810,187 |
| PURCHASED TRANSPORTATION | - | - | - | - | - |
| MISCELLANEOUS EXPENSES | | | | | |
| Dues and subscriptions | - | 284 | - | 39,009 | 39,293 |
| Travel and meetings | 167 | 3 | | 98,817 | 98,987 |
| Advertising | - | - | _ | 4,625 | 4,625 |
| Facilities | *** | - | 39,498 | = | 39,498 |
| Other | _ | - | _ | 67,870 | 67,870 |
| | 167 | 287 | 39,498 | 210,321 | 250,273 |
| TOTAL EXPENSES | \$ 14,597,652 | \$ 1,884,082 | \$ 1,208,711 | \$ 7,591,535 | \$ 25,281,980 |

Schedule of Expenses by Mode - Fixed Route Purchased Transportation

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|----------------------------|-----------------------|------------------------|---------------------------|---------------------------|--------------|
| LABOR | | | | | |
| Operator salaries | \$ - | \$ - | \$ - | \$ - | \$ - |
| Other salaries | 94,337 | 65,760 | 39,548 | 249,314 | 448,959 |
| | 94,337 | 65,760 | 39,548 | 249,314 | 448,959 |
| FRINGE BENEFITS | 96,650 | 70,670 | 41,059 | 265,247 | 473,626 |
| SERVICES | | | | | |
| Professional and technical | 3,446 | - | 5,290 | 108,629 | 117,365 |
| Contract and maintenance | - | 122,230 | 76,373 | 406 | 199,009 |
| Security | - | - | 130 | 16,435 | 16,565 |
| Other | | | 804_ | 14,376 | 15,180 |
| | 3,446 | 122,230 | 82,597 | 139,846 | 348,119 |
| MATERIALS AND SUPPLIES | | | | | |
| Fuel and lubes | 4,441 | 2,950 | - | - | 7,391 |
| Tires and tubes | 5,412 | 80 | | - | 5,492 |
| Other materials | 5,245 | 56,012 | 4,101 | 20,183 | 85,541 |
| | 15,098 | 59,042 | 4,101 | 20,183 | 98,424 |
| UTILITIES | - | - | 22,584 | - | 22,584 |
| INSURANCE | - | - | - | 253,426 | 253,426 |
| PURCHASED TRANSPORTATION | 1,765,663 | 215,041 | - | - | 1,980,704 |
| MISCELLANEOUS EXPENSES | | | | | |
| Dues and subscriptions | - | 40 | - | 3,320 | 3,360 |
| Travel and meetings | - | - | - | 122,380 | 122,380 |
| Advertising | - | - | - | 54,803 | 54,803 |
| Facilities | - | ** | 3,362 | - | 3,362 |
| Other | | | | 5,776 | 5,776 |
| | - | 40 | 3,362 | 186,279 | 189,681 |
| TOTAL EXPENSES | \$ 1,975,194 | \$ 532,783 | \$ 193,251 | \$ 1,114,295 | \$ 3,815,523 |

Schedule of Expenses by Mode - Paratransit Purchased Transportation

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|----------------------------|-----------------------|------------------------|---------------------------|---------------------------|--------------|
| LABOR | | | | | |
| Operator salaries | \$ - | \$ - | \$ - | \$ - | \$ - |
| Other salaries | 63,074 | 46,971 | 33,818 | 249,314 | 393,177 |
| | 63,074 | 46,971 | 33,818 | 249,314 | 393,177 |
| FRINGE BENEFITS | 74,172 | 55,813 | 38,899 | 293,556 | 462,440 |
| SERVICES | | | | | |
| Professional and technical | - | = | 5,290 | 105,433 | 110,723 |
| Contract and maintenance | • | 15,446 | 54,552 | - | 69,998 |
| Security | - | = | 130 | 16,435 | 16,565 |
| Other | - | - | 804_ | 9,317 | 10,121 |
| | - | 15,446 | 60,776 | 131,185 | 207,407 |
| MATERIALS AND SUPPLIES | | | | | |
| Fuel and lubes | 2,153 | 2,107 | - | - | 4,260 |
| Tires and tubes | 7,429 | 57 | - | - | 7,486 |
| Other materials | 3,512 | 19,577 | 4,101 | 13,183 | 40,373 |
| | 13,094 | 21,741 | 4,101 | 13,183 | 52,119 |
| UTILITIES | - | - | 22,584 | - | 22,584 |
| INSURANCE | - | - | - | 181,019 | 181,019 |
| PURCHASED TRANSPORTATION | 1,208,127 | - | - | - | 1,208,127 |
| MISCELLANEOUS EXPENSES | | | | | |
| Dues and subscriptions | _ | 29 | - | 3,320 | 3,349 |
| Travel and meetings | - | ** | - | 122,380 | 122,380 |
| Advertising | - | - | - | 236 | 236 |
| Facilities | - | - | 3,362 | - | 3,362 |
| Other | - | - | - | 5,776 | 5,776 |
| | - | 29 | 3,362 | 131,712 | 135,103 |
| TOTAL EXPENSES | \$ 1,358,467 | \$ 140,000 | \$ 163,540 | \$ 999,969 | \$ 2,661,976 |

Schedule of Expenses by Mode - Rail

| | Vehicle Operations | Vehicle Maintenance | Nonvehicle Maintenance | General Administration | Totals |
|--|-----------------------|------------------------|---------------------------|--------------------------------------|--------------------------------------|
| LABOR Operator salaries Other salaries | \$ - | \$ - | \$ - 12,308 | \$ - 39,908 | \$ - 52,216 |
| | - | | 12,308 | 39,908 | 52,216 |
| FRINGE BENEFITS | - | - | 2,815 | 10,167 | 12,982 |
| SERVICES Professional and technical Contract and maintenance Security Other | - - - - | - - - - | 20,000 | 53,321 - - - - 53,321 | 53,321 20,000 - - 73,321 |
| MATERIALS AND SUPPLIES Fuel and lubes Tires and tubes Other materials | - - - - | - - - - | - - | - - - | - - - |
| UTILITIES | - | | <u></u> | - | - |
| INSURANCE | - | - | - | _ | - |
| PURCHASED TRANSPORTATION | 6,709,081 | - | - | - | 6,709,081 |
| MISCELLANEOUS EXPENSES Dues and subscriptions Travel and meetings Advertising Facilities Other | - - - - - | - - - - - | - - - - - | 71,982 - - - - 71,982 | 71,982 - - - - 71,982 |
| TOTAL EXPENSES | \$ 6,709,081 | \$ - | \$ 35,123 | \$ 175,378 | \$ 6,919,582 |



William A. Santora, CPA David G. Dwyer, CPA, CFE John A. D'Agostino, CPA, MST

Robert Freed, Principal Linda A. Pappajohn, Principal

Report on Internal Control Over Financial Reporting and Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Delaware Transit Corporation Dover, Delaware

We have audited the financial statements of the business-type activities of Delaware Transit Corporation as of and for the years ended June 30, 2005 and 2004, and have issued our report thereon dated August 17, 2005. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audits, we considered Delaware Transit Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses. However, we noted other matters involving the internal control over financial reporting, which we have reported to the management of Delaware Transit Corporation in a separate letter dated August 17, 2005.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether Delaware Transit Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audits and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of Delaware Transit Corporation's management, Office of the Governor, Office of Controller General, Office of Attorney General, Office of Management and Budget, Department of Finance, and Office of Auditor of Accounts, and is not intended to be and should not be used by anyone other than these specified parties. However, under 29 Del. C., Section 10002(d), this report is a public record and its distribution is not limited.

August 17, 2005 Newark, Delaware

anton CM Group